The New Modulorack

GLOBAL SOLUTIONS FOR WINE SERVICE AND PRESERVATION

New Modulorack

What are the two main expectations in terms of the current Modulorack?

$\Rightarrow$ That it should be easier and quicker to assemble
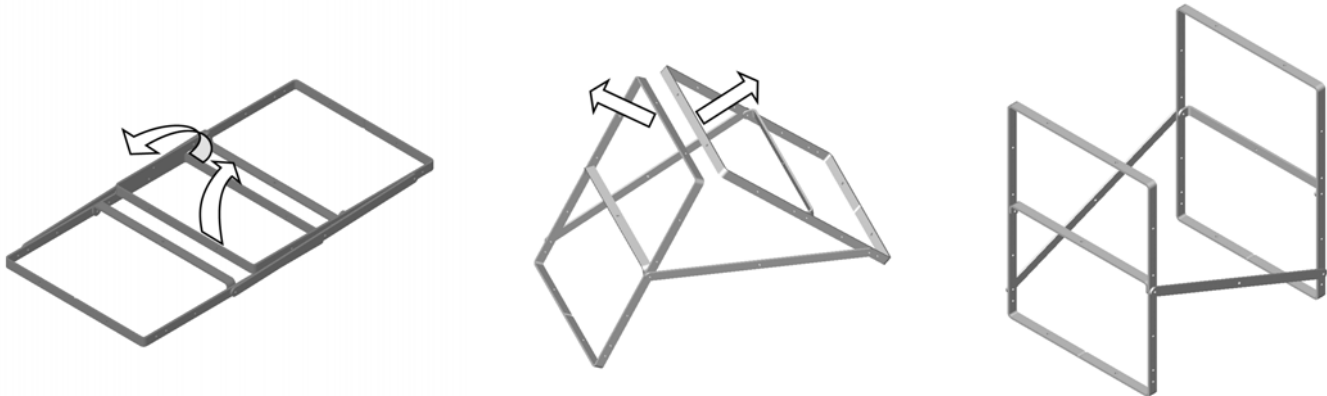
$\Rightarrow$ That it should be more aesthetic

EuroCave's response: the new MODULORACK!

Faster to assemble:

Thanks to the **framework parts** that are now **pre-assembled**, you now only require **10 minutes** to assemble your Modulorack

You simply need to unfold the framework in order to assemble the Modulorack base

The new Modulorack = 1.5 times faster to assemble than the previous version!

Easier to assemble:

The **pre-assembly of the framework parts** has led to:

$\Rightarrow$ **a reduction in the number of parts to assemble**
$\Rightarrow$ **a reduction in the number of nuts and bolts**

In this way there is less chance of mistakes in preparing the bags of hardware bits and less confusion for the end user when it comes to assembly.

More aesthetic:

Black edges have been bonded onto the **front face** of the sliding shelves.
In this way, the cross section of the shelf, aesthetically displeasing, has been masked.
The black marries well with the framework.

Qualities that never change:

$\Rightarrow$ Practical

Modulorack is the **only solution for optimum and ergonomic storage of cases of wine**
Thanks to the **sliding shelves**, it is **very easy** to **access bottles**.

$\Rightarrow$ Robust

The robust nature of the Modulorack enables the **assembly of numerous modules over
several levels** (to be secured to the floor, and then to the wall as from the 2nd level)

$\Rightarrow$ Modular and evolutionary

Moduloracks can be added as and when new cases of wine are bought.
Your customers can thus create **real storage areas for wine in original cases,** thus offering
quite exceptional style

Practical information:
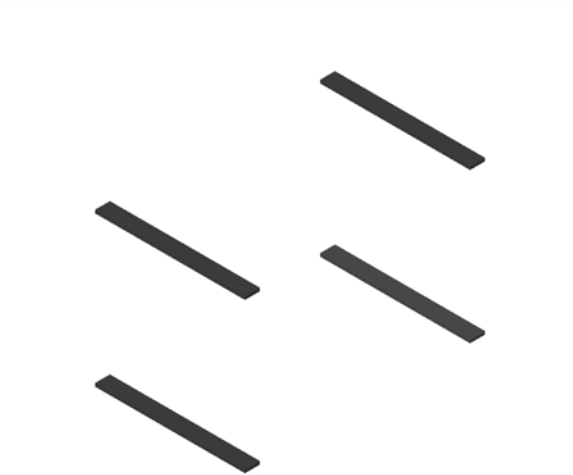
$\Rightarrow$ Composition of the new Modulorack:
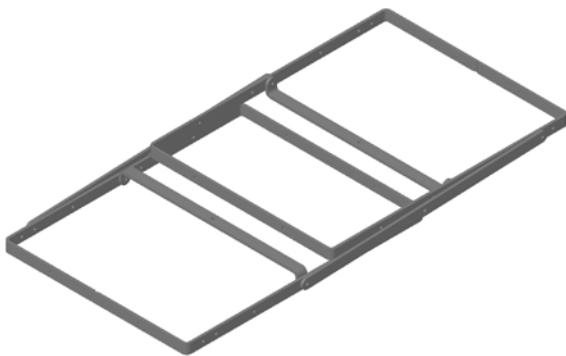
• **A pre-assembled fold-back cradle**

In black epoxy-painted steel

• A bag of hardware pieces including:
        $\rightarrow$ 4 x $\varnothing$ 8 Nylon raw plugs
        $\rightarrow$ 4 x VBA 4.5 x 45 screws
        $\rightarrow$ 16 TF 4 x 12 screws
        $\rightarrow$ 6 TF 4 x 16 screws
        $\rightarrow$ 22 x M4 nuts
        $\rightarrow$ 14 x M4 lockwashers

• **2 sets of sliders**

• **4 strips of self-adhesive foam**
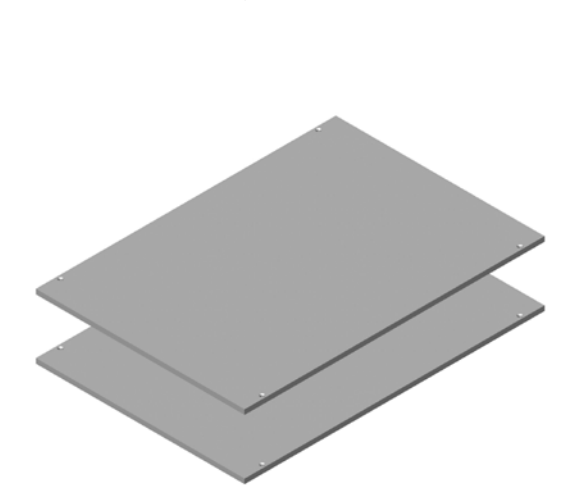
• **2 pine finish melamine shelves
  with black bonded front edges**

• 1 facing with notice

• 1 film wrapped packaging crate

• 1 slider stop

⇒ **Size and weight:**

		W	L	H
Size of assembled MDR	mm	500	400	500
Weight of empty MDR	kg	7.7		

⇒ **Packaging:**

• Individual packaging in simple corrugated cardboard, craft paper colour, film wrapped

		W	L	H
Packaging size	mm	910	407	70
Weight of packaging	kg	0.7		
Weight of packaging + MDR	kg	8.4		

• Front and back facing (notice on back)

		W	L
Size of facing	mm	900 + rebate of 60	395

⇒ **Pallet stacking:**

• 48 crates per pallet

• Pallet stacking = 16 layers of 3 crates

		W	L	H
Size of full pallet	mm	1300	1000	1220
Weight of pallet + MDR	kg	420		

⇒ **Sales codes:**

• RACK/10: 10 Moduloracks

• RACK/PAL: pallet of 48 Moduloracks

⇒ **Availability:**

The new Modulorack will be available as from mid-January 2004.

Answers to objections:

OBJECTIONS	ANSWERS
I'm no handyman, is the Modulorack difficult to assemble?	Thanks to the **pre-assembly of the basic structure**, the new Modulorack is **even easier to assemble**. Just **unfold the structure**, screw the rest of the bits together and there you are! Only **10 minutes** and a few tools are needed: anyone can do it!
How many deep can I stack my Moduloracks?	We advise you not to stack your Moduloracks more than **4 deep**. That way you reach a height of 2 metres. One layer more and you would exceed 2.50 m, which would make it difficult to reach your bottles. There is no length limit. <u>Examples of capacity</u>: - **4 Moduloracks** stacked = **96 bottles stored** - 4 Moduloracks high by 4 wide, or **16 Moduloracks** = **384 bottles stored**
Won't the dampness of my cellar rust the metal framework?	The metal framework is treated with a **black epoxy paint coating,** especially designed to **resist damp.**
If I slide a shelf with a full case on it, won't the Modulorack tend to tilt forwards?	The Modulorack should be **secured to the ground, and then to the wall as from the 2nd level.** In this way the Modulorack is perfectly stable and secure, and **there is no risk of tilting** when shelves full of cases are slid forward.
When you pull out a shelf, won't the case of wine tend to slide?	Thanks to the **self-adhesive foam strips**, your **cases** are **held firmly on the shelf**.
Are the shelves strong enough to hold a full case?	The **maximum load** that can be held by the shelf/slider combination is **27.3 Kg** (NF equivalent standard) evenly distributed. For information, the **weight of a full case of 12 bottles** is approximately **16 Kg**.
What guarantee is there that the shelves will continue to slide correctly in the long term?	Tests have been carried out (NF equivalent standard): **no visible sign of wear** was detected at the end of **50,000 cycles**, with 10 cycles per minute.
My floor is made up of earth/ tiling / concrete, etc., can I still install a Modulorack?	The Modulorack can be **installed anywhere** as long as the **floor** is **flat**. Beware, however, and remember that you will need to drill into the floor to secure the Modulorack.